

CASE STUDY

CLIX TV

2018

COMPANY - Clix TV

INDUSTRY - Media & Entertainment

MISSION- Providing premium celebrity-focused content

<https://www.clixtv.com/>



ABOUT CLIXTV

ClixTV is an early stage company in the AVOD (Ad-based Video OnDemand) industry and specializes in providing its viewers with celebrity-focused content.

THE NEED FOR ACCURATE CLOUD COST CONTROL

Eric Januszko, the company's CTO naturally recognized the need for a system that would allow them to manage their cloud costs on AWS.

Having already faced the challenge of not being able to accurately track expenses on AWS, Eric acknowledged the fact that they required a platform like TrackIt to better predict, manage, and control their cloud spend. He found the estimates provided by the AWS pricing calculator to be severely lacking in accuracy.

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“When you compare the pricing calculator’s approximation from before you get started and when you look at the end bill. You’re like... None of this makes any sense!”

Eric Januszko, CTO, Clix TV

TRACKIT’S VALUE TRANSCENDS MERE COST CONTROL

Eric took an immediate liking to TrackIt’s approach towards cloud cost control and management. He found the platform to be extremely easy-to-use and appreciated the clear and concise information that it provides for a variety of audiences, both technical and non-technical. But that’s not all. Eric also recognized that the value provided by TrackIt could allow him to accurately predict and monitor the cloud costs for some of ClixTV’s campaigns, hence giving him an immense analytical edge in his operations.

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“I see the value of TrackIt , not just from understanding my costs, but also adding additional analytics and business intelligence to my overall analytics play.”

Eric Januszko, CTO, Clix TV

THE IMMINENT MEGA SHIFT TO THE CLOUD

Eric states that in the next 3-5 years, there will be a wholesale shift of the traditional enterprise moving from on-premise to the cloud and he further emphasizes the importance of having a platform like TrackIt that will allow companies to accurately monitor and control their cloud costs.

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“Companies eventually moving from on-prem to the cloud will be looking for ways to manage these costs. And the [currently] available tools on these cloud platforms are horrible.”

“TrackIt’s platform is easy-to-use and it provides me with the information I need to make a decision.”

Eric Januszko, CTO, Clix TV



CHALLENGE(S) :

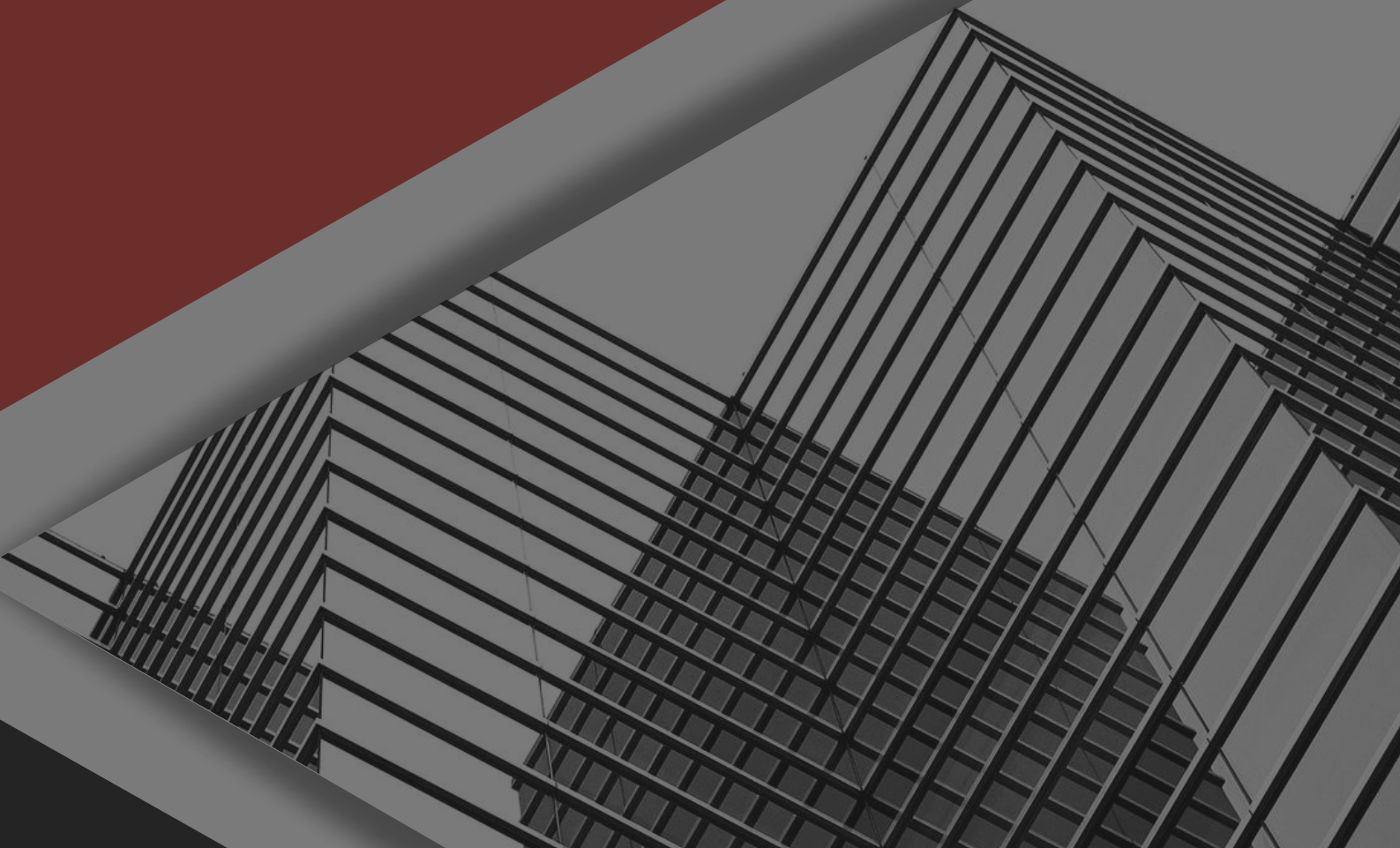
- The lack of means to accurately predict cloud costs on AWS
- Highly inaccurate pricing calculator cost estimates
- The need for a system that helps monitor and track AWS costs easily

SOLUTIONS(S) :

- TrackIt’s Resource & Cost Optimization AI

OUTCOME(S) :

- Increased Visibility
 - *(Accurate information on how and where money is being spent on AWS)*
- Improved resource & cost optimization on AWS
- More control over resources deployed in AWS
- Accurate cloud cost prediction
- More time saved
- Additional analytics helping the client in gaining more business intelligence
- Increased confidence in AWS usage



TrackIt, an **Amazon Web Services Advanced Consulting Partner** based in Marina del Rey, CA, offers a range of cloud management, consulting, and software development solutions. Their expertise includes Modern Software Development, DevOps, Infrastructure-As-Code, Serverless, CI/CD, and Containerization, with a focus on **Media & Entertainment workflows**, High-Performance Computing environments, and data storage.

TrackIt excels in cutting-edge software design, particularly in the areas of containerization, serverless architectures, and pipeline development. The company's team of experts can help you design and deploy a custom solution tailored to your specific needs.

In addition to **cloud management and modern software development services**, TrackIt also provides an open-source AWS cost management tool to help users optimize their costs and resources on the platform. With its innovative approach and expertise, **TrackIt is the ideal partner for organizations seeking to maximize the potential of their cloud infrastructure.**



TrackIt